

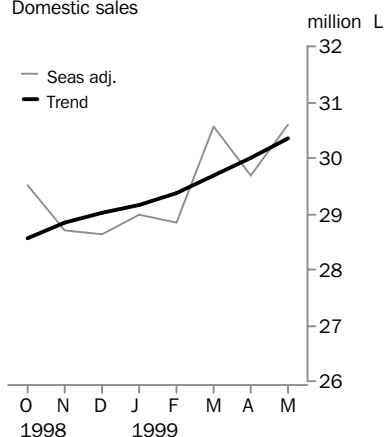


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) MON 5 JULY 1999

Australian produced wine

Domestic sales



MAY KEY FIGURES

TREND ESTIMATES

	May 1999 '000 L	% change Apr 1999 to May 1999	% change May 1998 to May 1999
Australian produced wine			
Domestic wine sales	30 335	1.1	8.0
White table wine sales	15 809	0.2	0.7
Red and rosé table wine sales	9 098	0.9	23.9

SEASONALLY ADJUSTED

	May 1999 '000 L	% change Apr 1999 to May 1999	% change May 1998 to May 1999
Australian produced wine			
Domestic wine sales	30 610	3.1	12.7
White table wine sales	15 455	-3.8	1.4
Red and rosé table wine sales	9 191	4.3	28.0

MAY KEY POINTS

TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine rose for the tenth consecutive month to a new record level of 30.3 million litres. The main contribution to the increase comes from the sales of Australian made red/rosé table wine.
- The trend estimate for white table wine increased slightly by 0.2% in May and by 0.7% on May 1998 to 15.8 million litres.
- The trend estimate for red/rosé table wine increased by 0.9% in May and by 23.9% over the previous 12 month period to 9.1 million litres.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine for May was 30.6 million litres, up 3.1% on April 1999 and up 12.7% on May 1998.
- The seasonally adjusted estimate for white table wine fell by 3.8% on April 1999 but rose by 1.4% on May 1998.
- The seasonally adjusted estimate for red/rosé table wine increased 4.3% in May 1999 and has risen by 28.0% over the last 12 months.

ORIGINAL ESTIMATES

- In original terms 28.4 million litres of Australian produced wine was sold domestically, down 6.2% on April 1999 but up 6.9% on May 1998.

- For further information about these and related statistics, contact Helen Shannon on Adelaide 08 8237 7420 or any ABS office shown on the back cover of this publication.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
June 1999	4 August 1999
July 1999	3 September 1999
August 1999	5 October 1999
September 1999	3 November 1999
October 1999	3 December 1999



CHANGES IN THIS ISSUE

There are no changes in this issue.



W. McLennan
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The May trend estimate for white table wine in glass containers less than 2 litres continued its rise, by 8.5% on May 1998 and 24.2% on May 1996. The increase in the trend estimate for red/rosé table wine was stronger than that for white table wine at 22.5% on May 1998 and 64.2% on May 1996.

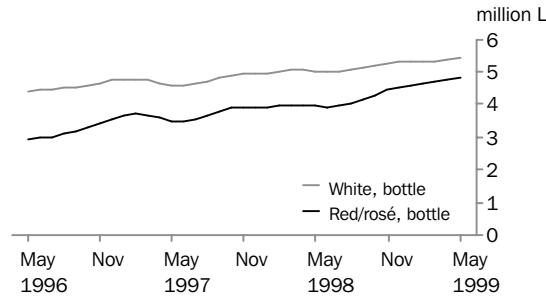
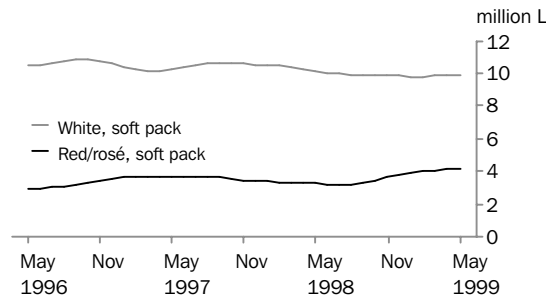


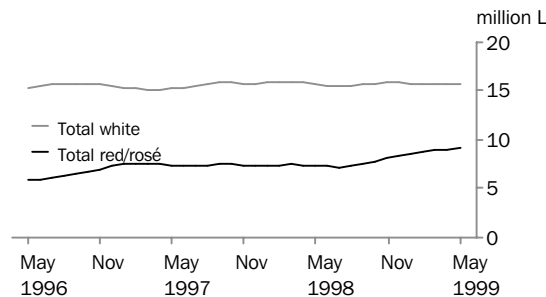
TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in May for white table wine in soft packs fell by 2.6% since May 1998 and by 6.3% since May 1996. In contrast, the trend estimate for red/rosé table wine in soft packs rose by 27.1% on May 1998 and by 43.6% on May 1996.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

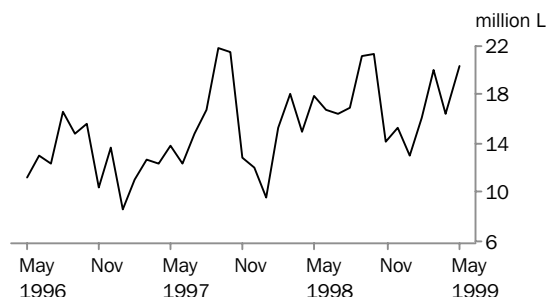
The trend estimate for the domestic sales of total white table wine has increased by 0.7% since May 1998 and by 3.5% since May 1996 with a rise in bottled wine being partly offset by a fall in soft pack sales. The trend estimates for red/rosé table wine has risen by 23.9% since May 1998 and by 52.5% since May 1996 with increases in both bottled and soft pack sales.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

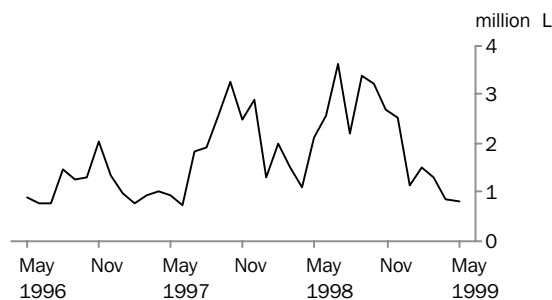
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data shows that a total of 20.4 million litres of Australian produced wine was exported in May. This volume is up 13.7% on May 1998. For the first 11 months of this financial year, 191.4 million litres of wine has been exported, only 1 million litres less than the record 1997/98 financial year exports.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for imports during May again remains low at 0.8 million litres. This volume is down 4.2% on April 1999 and down 62.2% on May 1998.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the March quarter 1999 shows that wine available for consumption in Australia increased by 2.4% on the same quarter in 1998. An increase of 3.8% in the domestic sales of Australian produced wine was only partly offset by a 17.7% fall in the volume of imported wine. Total disposals of Australian produced wine increased by 7.9% over the same period fuelled by a 14.4% increase in exports.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
1995-1996	309 463	20 255	329 718	129 671	439 134
1996-1997	333 591	13 588	347 179	154 393	487 984
1997-1998	338 814	25 621	364 435	192 404	531 218
March Qtr 1998	68 943	4 799	73 742	43 007	111 950
March Qtr 1999	71 592	3 949	75 541	49 203	120 795

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine '000 L	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total '000 L	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total '000 L
		'000 L	'000 L	'000 L		'000 L	'000 L	'000 L	
ORIGINAL									
1995-1996	309 463	50 588	124 357	3 769	178 707	33 711	34 020	839	68 567
1996-1997	333 591	55 212	126 492	3 324	185 032	41 144	41 574	1 016	83 733
1997-1998	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
1997-1998									
May	26 568	4 552	9 833	278	14 664	4 125	3 263	73	7 461
June	27 414	4 438	10 037	385	14 861	4 270	3 716	68	8 054
1998-1999									
July	31 795	5 213	10 238	627	16 078	5 572	4 385	61	10 017
August	24 820	4 101	8 946	282	13 329	4 018	3 403	48	7 469
September	28 494	4 956	10 090	485	15 532	4 182	3 678	59	7 919
October	31 975	6 366	10 422	754	17 542	4 573	3 369	98	8 040
November	34 587	6 358	11 647	885	18 890	4 824	3 722	205	8 751
December	36 615	7 111	11 140	889	19 140	5 016	3 973	79	9 067
January	18 100	3 691	6 484	653	10 828	2 290	2 087	46	4 423
February	24 291	4 627	9 423	726	14 775	3 217	3 146	58	6 422
March	29 201	5 588	10 350	449	16 388	4 609	3 684	47	8 340
April	30 274	5 625	10 456	526	16 608	5 024	4 065	56	9 144
May	28 408	4 906	8 971	384	14 261	5 103	4 178	32	9 314
SEASONALLY ADJUSTED									
1997-1998									
May	27 157	4 850	10 365	n.a.	15 235	4 065	3 100	n.a.	7 178
June	28 544	5 959	9 878	n.a.	16 084	3 975	3 340	n.a.	7 725
1998-1999									
July	26 952	4 926	9 592	n.a.	14 872	3 949	3 064	n.a.	6 845
August	26 870	4 030	9 725	n.a.	14 664	3 533	3 045	n.a.	6 715
September	29 213	5 140	10 519	n.a.	16 568	4 352	3 539	n.a.	7 788
October	29 492	6 239	10 250	n.a.	16 467	4 472	3 447	n.a.	7 906
November	28 696	4 934	9 745	n.a.	15 581	4 397	3 324	n.a.	7 941
December	28 639	5 247	9 149	n.a.	15 493	4 714	3 997	n.a.	8 756
January	28 990	5 215	10 143	n.a.	15 682	4 556	4 028	n.a.	8 582
February	28 856	5 125	10 034	n.a.	15 680	4 475	4 149	n.a.	8 854
March	30 554	5 560	9 676	n.a.	15 959	4 750	4 094	n.a.	8 974
April	29 698	5 683	10 485	n.a.	16 063	4 775	4 101	n.a.	8 816
May	30 610	5 218	9 262	n.a.	15 455	5 001	3 992	n.a.	9 191
TREND ESTIMATES									
1997-1998									
May	28 095	5 051	10 129	n.a.	15 700	3 972	3 253	n.a.	7 345
June	27 931	5 031	10 052	n.a.	15 589	3 948	3 209	n.a.	7 250
1998-1999									
July	27 884	5 044	10 008	n.a.	15 552	3 956	3 191	n.a.	7 208
August	28 013	5 090	9 972	n.a.	15 596	4 028	3 221	n.a.	7 283
September	28 252	5 137	9 940	n.a.	15 683	4 151	3 305	n.a.	7 482
October	28 569	5 190	9 910	n.a.	15 783	4 302	3 452	n.a.	7 789
November	28 834	5 253	9 889	n.a.	15 841	4 442	3 635	n.a.	8 132
December	29 007	5 307	9 864	n.a.	15 825	4 542	3 810	n.a.	8 433
January	29 170	5 330	9 847	n.a.	15 775	4 602	3 949	n.a.	8 648
February	29 383	5 326	9 856	n.a.	15 737	4 649	4 041	n.a.	8 792
March	29 691	5 357	9 873	n.a.	15 750	4 714	4 099	n.a.	8 915
April	30 012	5 392	9 869	n.a.	15 770	4 789	4 129	n.a.	9 021
May	30 335	5 479	9 860	n.a.	15 809	4 864	4 135	n.a.	9 098

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

WINE TYPE.....

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated(b)	Flavoured(c)	Vermouth	Brandy(d)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a/
1995-1996	247 271	25 863	22 923	7 226	3 087	2 086	999	1 113
1996-1997	268 766	25 629	23 370	9 182	3 431	2 183	1 026	987
1997-1998	278 422	24 574	22 310	8 759	1 641	2 145	963	974
1997-1998								
March	23 236	1 743	1 417	590	116	148	30	71
April	23 936	2 193	1 485	696	113	167	44	66
May	22 125	2 214	1 170	721	105	204	31	68
June	22 915	2 511	1 057	574	84	171	101	85
1998-1999								
July	26 095	2 902	1 569	792	105	265	67	78
August	20 798	1 919	1 146	588	102	196	72	85
September	23 451	1 874	1 746	1 065	136	151	71	71
October	25 583	2 201	2 286	1 448	145	198	113	82
November	27 641	1 902	3 169	1 410	169	174	121	83
December	28 207	2 155	3 779	2 005	214	203	53	114
January	15 250	963	969	648	77	133	58	55
February	21 197	1 277	984	619	86	94	34	48
March	24 728	1 854	1 293	971	109	156	90	75
April	25 752	2 015	1 236	944	111	185	32	63
May	23 575	2 340	1 157	946	106	203	81	67

(a) Spritzig table wines are included with table wine.

(b) Prior to 1997, data for Carbonated wine includes some spritzig style wine which was mis-reported.

(c) Includes wine cocktails, marsala, aperitif and tonic wines.

(d) Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE & BRANDY

Period	WINE TYPE.....				TOTAL WINE.....		BRANDY.....	
	Table	Fortified	Sparkling	Other	Quantity	Value	Quantity	Value
	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L al	\$'000
IMPORTS (a)(b)								
1995-1996	16 649	105	2 673	830	20 256	60 478	583	7 462
1996-1997	10 105	105	2 387	993	13 589	66 503	628	7 889
1997-1998	21 447	135	2 996	1 044	25 622	92 926	661	7 861
1997-1998								
March	1 324	7	100	73	1 504	5 465	44	468
April	1 026	3	57	24	1 111	3 936	46	562
May	1 865	11	168	84	2 128	6 824	48	555
June	2 297	11	205	54	2 566	8 630	65	641
1998-1999								
July	3 435	17	114	63	3 629	8 499	46	551
August	1 924	8	180	85	2 197	7 676	49	610
September	2 888	9	343	158	3 398	10 575	54	607
October	2 694	3	460	79	3 236	12 779	54	694
November	1 989	10	483	209	2 691	r14 068	56	763
December	2 117	4	354	74	2 549	11 752	72	1 070
January	972	5	131	40	1 148	5 790	34	421
February	1 321	6	127	37	1 491	6 902	32	412
March	1 069	2	190	49	1 310	6 337	52	608
April	536	10	187	107	r 840	6 012	49	553
May	543	10	150	102	805	5 609	50	622
EXPORTS (c)								
1995-1996	121 037	2 506	5 489	639	129 671	471 576	24	732
1996-1997	144 892	2 490	6 046	966	154 393	603 297	17	526
1997-1998	183 024	2 505	6 110	764	192 404	873 847	26	385
1997-1998								
March	17 452	111	453	77	18 093	80 983	2	12
April	14 161	190	569	27	14 947	71 556	—	1
May	17 343	164	321	64	17 891	92 892	—	1
June	16 070	216	386	42	16 713	79 878	2	66
1998-1999								
July	15 610	198	489	77	16 374	76 509	2	10
August	16 124	226	491	102	16 942	87 513	1	13
September	20 122	208	743	85	21 158	r 107 674	2	49
October	20 224	206	928	49	21 408	107 181	4	31
November	13 316	211	645	32	14 205	67 323	1	11
December	r14 535	151	503	54	r15 243	r81 118	2	15
January	12 533	88	302	22	12 945	59 798	2	10
February	r15 507	142	536	17	r16 201	r83 309	3	45
March	r19 302	310	r 393	52	r20 057	r 102 000	—	6
April	r15 901	r 130	r 304	r 163	r16 497	r84 977	1	14
May	19 582	208	545	15	20 350	101 061	2	17

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with earlier data.

(b) Imports cleared for home consumption, see Explanatory Note 4.

(c) Exports may include sales made by exporters other than winemakers.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, May 1999

Country/Region	WINE TYPE.....				TOTAL WINE.....	
	<i>Table</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value</i>
	L	L	L	L	L	\$'000
Fiji	12 342	846	5 868	—	19 056	113
New Zealand	955 590	47 423	45 333	11 910	1 060 256	4 769
Papua New Guinea	33 632	1 407	180	—	35 219	87
Total Oceania and Antarctica(a)	1 021 464	49 685	52 918	12 802	1 136 869	5 081
Denmark	162 627	—	—	—	162 627	765
Germany, Federal Republic of	690 548	—	180	—	690 728	4 474
Ireland	503 247	—	3 055	—	506 302	2 632
Netherlands	227 650	—	—	—	227 650	1 102
Sweden	578 988	—	8 100	—	587 088	2 173
United Kingdom	10 173 921	42 828	353 170	84	10 570 003	46 766
Total European Union	12 617 341	49 938	373 199	111	13 040 589	59 299
Norway	240 480	—	2 268	—	242 748	889
Switzerland	151 939	225	7 704	—	159 868	1 149
Total Europe and the Former USSR (a)	13 009 760	50 163	383 171	111	13 443 205	61 337
Oman	19 380	—	144	—	19 524	25
United Arab Emirates	44 124	—	1 575	—	45 699	108
Total Middle East and North Africa(a)	87 399	279	9 459	—	97 137	372
Malaysia	126 084	—	2 394	1 038	129 516	850
Singapore	150 906	878	3 654	261	155 699	1 358
Total Southeast Asia(a)	379 751	1 058	6 723	1 299	388 831	2 700
Hong Kong	145 198	—	33 756	360	179 314	1 030
Japan	339 405	28 456	13 140	21	381 022	2 261
Total Northeast Asia(a)	557 045	28 539	47 301	381	633 266	3 790
Canada	816 861	51 709	23 364	—	891 934	5 280
United States of America	3 640 794	17 664	20 529	425	3 679 411	22 128
Total Northern America(a)	4 471 601	69 373	44 118	425	4 585 516	27 477
Total Other Regions (b)	54 895	9 394	1 350	—	65 639	304
Total All Countries	19 581 915	208 490	545 040	15 018	20 350 462	101 061

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(b) Includes ships' stores.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1995-1996	14 659	83 835	946	3 525	4 450	21 999	257	129 671
1996-1997	17 918	95 491	974	3 698	7 067	28 906	338	154 393
1997-1998	23 382	115 654	1 266	2 830	9 245	39 562	466	192 404
1997-1998								
March	2 793	9 798	87	209	1 000	4 172	32	18 093
April	1 359	10 067	92	170	910	2 320	27	14 947
May	1 269	11 606	293	251	1 088	3 346	39	17 891
June	1 448	10 378	74	227	799	3 749	38	16 713
1998-1999								
July	2 236	9 622	93	186	712	3 511	14	16 374
August	2 276	11 247	58	398	573	2 364	24	16 942
September	2 271	13 514	6	382	839	4 120	26	21 158
October	2 230	14 021	92	348	681	4 011	24	21 408
November	3 039	6 576	26	522	674	3 292	76	14 205
December	r 926	9 231	39	355	549	4 114	28	r15 243
January	2 131	6 889	81	203	601	2 988	52	12 945
February	r1 472	10 248	48	r 330	551	3 485	65	r16 201
March	r1 910	r12 832	137	493	490	r4 171	23	r20 057
April	r1 107	r9 994	75	r 313	r 738	r4 210	60	r16 497
May	1 137	13 443	97	389	633	4 586	66	20 350

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–2 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 Figures relating to international trade in wine and brandy are presented in table 3 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

SEASONALLY ADJUSTED AND TREND ESTIMATES

5 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

6 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

7 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES *continued*

8 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

9 For further information, see *A Guide to Interpreting Time Series—Monitoring Trends, an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

10 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

11 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

12 Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

ROUNDING

13 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
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